

# SILICON SAXONY

## TECHNOLOGY SCOUTING



### **TecScouting\*** (incl. 15 hours of work)

kick-off meeting (incl. evaluation & follow up)

preparation of a roadmap & offer

Consulting: professional analysis/processing of technical questions

Partner/solution provider acquisition in Silicon Saxony: anonymized overview of services of network members in the topic area

workshop organization and management with one selected potential solution provider

Especially suitable for:

#### **TECHNOLOGY NEWBIES**

- quick overview of available solutions and potential partners for technical questions
- helpful for first insights into new technologies and decision basis for further steps

### **InnoKit\*** (incl. 45 hours of work)

**Services TecScouting**  
+ two additional meetings

+ External search/acquisition of national solution providers (beyond Silicon Saxony in partner networks/clusters)

+ Extended feasibility study on the specific technical issue including analysis of potential R&D providers

+ Evaluation of external service providers including cost comparison, booking and final agreement (R&D facilities)

+ Organisation and management of a workshop (from **TecScouting** package) with 3 selected potential solution providers (1-day or half-day)

Especially suitable for:

#### **INNOVATION ENTHUSIASTS**

- deeper insight and potential R&D partners to the technical question
- helpful for a more detailed insight into new technologies and overview of potential national partners

### **DevKit \*** (incl. 75 hours of work)

**Services TecScouting & InnoKit**  
+ monthly consultation meetings

+ Search for national and international solution providers/partners

+ Screening of national and international project funding opportunities

+ incl. contact mediation to contact persons in industry and research

+ 1 one-day workshop (from **InnoKit** package) with up to 6 solution providers

Especially suitable for:

#### **PROJECT DEVELOPERS**

- technological insight and overview of the topic area and potential partners in relevant areas at national and international level

### **Add ons** (not included)

#### **Events**

- Catering costs, room rentals and technical flat rates for workshops and events
- Organisation of more extensive event formats to find potential partners for projects, research or development

#### **Analyses**

- Market analyses
- Trend analyses

#### **Miscellaneous**

- Travel expenses for on-site appointments
- overtime worked per project over the mentioned working hours
- additional services on demand
- Customer Specifications

## **CONTACT**

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